OFFICE OF THE TRANSPORT COMMISSIONER-CUM-CHAIRMAN

STATE TRANSPORT AUTHORITY, ODISHA

Notice No:-**18793/TC** Date-**23/10/ 2026**

Corrigendum-cum-Reply to the Prebid Queries-1

Tender Notice No: 17486/TC, Dt. 01.10.2026

In reference to the above “Request for Proposal (RFP) for Selection of Charge Point Operators (CPO) for Supply, Installation, Commissioning, Operation and Maintenance (O&M) of Electric Vehicle Public Charging Stations (EVPCS) at Identified locations in Odisha under PM EDRIVE Scheme.”, a corrigendum containing clarifications / interpretations the queries raised by the prospective bidders has been published. Please refer the website https://enivida.odisha.gov.in for details.

By the orders of the Transport Commissioner, Odisha

Sd/-

Addl. Commissioner Transport (RS)
STA, Odisha

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Date: 2026.10.23 21:22:42 IST

OFFICE OF THE TRANSPORT COMMISSIONER-CUM-CHAIRMAN
STATE TRANSPORT AUTHORITY, ODISHA

Corrigendum Notice No.: - 18793/TC, Dated-23/10/2026

Tender Notice No: 17486/TC, Dt. 01.10.2026

Tender Name: Request For Proposal (RFP) for Selection of Charge Point Operators (CPO) for Supply, Installation, Commissioning, Operation and Maintenance (O&M) of Electric Vehicle Public Charging Stations (EVPCS) at Identified locations in Odisha under PM EDRIVE Scheme

The provisions of the RFP shall be read in conjunction with the following clarifications, interpretations, and revised clauses issued through this Corrigendum against the queries received from prospective bidders.

S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Revised /New Clause
1	-	New Clause	New Clause	**OEM Authorization and Service Support Commitment**: a) The Bidder shall submit a valid **Manufacturer's Authorisation Form (MAF)** as per the format prescribed under **Annexure- S** of this RFP from the Original Equipment Manufacturer (OEM) of the EV chargers proposed to be deployed under this Project.(Not from any authorized dealer)

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Revised /New Clause
				b) The MAF shall authorize the Bidder to supply, install, commission, maintain, and provide after-sales support for the proposed EV Chargers during the Contract Period. c) The OEM shall undertake to provide technical support, firmware updates, software updates, spare parts, warranty support, repair services, and product lifecycle support for the chargers proposed under this Project. d) The OEM shall further confirm that the proposed chargers comply with the applicable requirements of the PM E-DRIVE Scheme, Ministry of Power Guidelines, applicable BIS/IS Standards, and PMP requirements issued by the Ministry of Heavy Industries (MHI), as amended from time to time. e) In case the Bidder itself is the manufacturer of the proposed EV Chargers, the Bidder shall also submit the prescribed MAF in its capacity as the OEM and shall remain fully responsible for all OEM obligations stipulated therein. f) Submission of the MAF shall be mandatory. Failure to furnish the same shall render the Bid non-responsive.

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Revised /New Clause
	24	1.11.1 Disbursement of First Tranche (70%)	The first tranche, equivalent to 70% of the eligible financial assistance, shall be released upon submission and verification of the following: (1) Proof of payment of demand note issued by the concerned DISCOM for upstream electrical infrastructure. (2) Documentary evidence confirming that the procured EV chargers comply with the Phased Manufacturing Programme (PMP) guidelines issued by the Government of India. (3) Certificate confirming that the EV chargers conform to the latest Ministry of Power (MoP) charging standards.	The first tranche, equivalent to 70% of the eligible financial assistance, shall be released upon submission and verification of the following: (1) Proof of payment of demand note issued by the concerned DISCOM for upstream electrical infrastructure. (2) Documentary evidence confirming that the procured EV chargers comply with the Phased Manufacturing Programme (PMP) guidelines issued by the Government of India. (3) Certificate confirming that the EV chargers conform to the latest Ministry of Power (MoP) charging standards. **Note: For operational convenience, submission and verification of documents may be accepted in batches. However, no claim for release of subsidy relating to first tranche shall be entertained for a batch of not less than 25% of the total awarded locations (i.e., minimum 42 or more sites in a batch).**
	29	3.1. Project Implementation – Construction & Installation of Chargers, Sl No.(8)	On Receipt of LoA, the selected bidder needs to visit the proposed locations and based on proposed number and type of charger, bidder must design the EV Charging Stations and location specific EVPCS layout including Carport, Branding and submit to the STA Odisha for necessary approval within **1 month** from signing of the Agreement. Based on the approved design, Selected	On Receipt of LoA, the selected bidder needs to visit the proposed locations and based on proposed number and type of charger, bidder must design the EV Charging Stations and location specific EVPCS layout including Carport, Branding and submit to the STA Odisha for necessary approval within **1 month** from signing of the Agreement. Based on the approved design, Selected bidder has to start the

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Revised /New Clause
			bidder has to start the construction. The Selected Bidder shall ensure energization of all EV chargers and complete their onboarding on the MHI portal within **180 days** from the date of handover.	construction. The Selected Bidder shall ensure energization of all EV chargers and complete their onboarding on the MHI portal within **180 days** from the date of handover. **Where Locations are handed over on different dates, the timeline shall be calculated separately for each Location from the respective date of handover.**
	60	Clause 5.6(2) & Clause 5.6(4)	(2) The bidder will be technically evaluated out of 100 marks. All the bidders who secure overall minimum of 70 marks (out of 100 marks) will be considered as technically qualified Technical Bidders. Technical score of all bidders shall be calculated on the basis of the following formula: (4) The Bid having the Lowest Financial Quote shall be termed as the Lowest Evaluated Bid (L1) and will be awarded 100 marks and a Financial Score of 30 marks. Financial score of all the other bidders will be calculated on the basis of the following formula:	(2) The bidder will be technically evaluated out of 100 marks. All the bidders who secure overall minimum of 65 marks (out of 100 marks) will be considered as technically qualified Technical Bidders. Technical score of all bidders shall be calculated on the basis of the following formula: (4) The Bid having the Lowest Financial Quote shall be termed as the Lowest Evaluated Bid (L1) and will be awarded 100 marks and a Financial Score of 40 marks. Financial score of all the other bidders will be calculated on the basis of the following formula:
	13	Bid Data Sheet - Sl No.19	**Last Date and time (deadline) for receipt of proposals in response to RFP notice (Online)**- 26/10/2026 by 05.00 P.M. Online on the Tender Portal (https://enivida.odisha.gov.in)	**Last Date and time (deadline) for receipt of proposals in response to RFP notice (Online)**- 02/11/2026 by 05.00 P.M. Online on the Tender Portal (https://enivida.odisha.gov.in)

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Revised /New Clause
	13	Bid Data Sheet - Sl No.20	**Last Date of Physical submission of Technical Bid Documents** - 27/10/ 2026 by 02.00 P.M. At Office of the Transport Commissioner, 6th Floor, Rajaswa Bhawan, Chandini Chowk, Kataka, Odisha 753002 (No physical financial bid shall be submitted to the department only technical bid shall be submitted by the bidders)	**Last Date of Physical submission of Technical Bid Documents** - 03/11/ 2026 by 12.00 Noon At Office of the Transport Commissioner, 6th Floor, Rajaswa Bhawan, Chandini Chowk, Kataka, Odisha 753002 (No physical financial bid shall be submitted to the department only technical bid shall be submitted by the bidders)
	13	Bid Data Sheet - Sl No.21	**Date, time, and venue of opening of Technical Proposals received in response to the RFP notice -** 27/10/ 2026 at 04:30 P.M. Conference Hall Office of the Transport Commissioner 7th Floor, Rajaswa Bhawan, P.O- Chandini Chowk, Kataka, Pin: 753002 Odisha.0671-2507042,	**Date, time, and tentative venue of opening of Technical Proposals received in response to the RFP notice -** 03/11/ 2026 at 04:30 P.M. Conference Hall Office of the Transport Commissioner 7th Floor, Rajaswa Bhawan, P.O- Chandini Chowk, Kataka, Pin: 753002 Odisha.0671-2507042,

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Annexure-S

Manufacturer's Authorisation Form (MAF)

(To be furnished on the OEM's Letterhead Only not by any dealer)

Date: _____

To,

The Transport Commissioner, Odisha
State Transport Authority (STA), Odisha
Kataka, Odisha.

Subject: Manufacturer's Authorisation for Supply, Installation, Commissioning, Operation and Maintenance of EV Chargers under PM E-DRIVE Scheme.

Dear Sir,

We, **M/s** _____, having our registered office at _____, are the Original Equipment Manufacturer (OEM) of the EV Charging Equipment described below:

Sl. No.	Charger Type	Model Name & No.	Rating (Kwh)
1			
2			
..			
..			

We hereby authorize **M/s** _____ (Bidder Name), having its registered office at _____, to quote, supply, install, test, commission, maintain, and provide after-sales service support for the above-mentioned EV Chargers under the:

"Request for Proposal (RFP) for Selection of Charge Point Operators (CPOs) for Supply, Installation, Commissioning, Operation and Maintenance (O&M) of Electric Vehicle Public Charging Stations (EVPCS) at Identified Locations in Odisha under PM E-DRIVE Scheme."

We further undertake and certify that:

- The chargers proposed under this authorization are manufactured & supplied by us.
- The chargers comply with applicable BIS Standards, Indian Standards, Ministry of Power Guidelines, PM E-DRIVE requirements, and PMP requirements prescribed by MHI, Govt of India
- We shall provide warranty support for the chargers supplied under the Project.
- We shall provide spare parts, firmware updates, software updates, repair support, and technical assistance during the warranty period and throughout the Project lifecycle.
- We shall maintain availability of product support and critical spare parts for the entire period of the contract.
- We shall extend all reasonable technical assistance necessary for successful implementation and operation of the Project.
- We acknowledge that any change in product support status or withdrawal of support shall be promptly communicated to STA Odisha.

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- We shall cooperate with the Bidder and STA Odisha in matters relating to warranty claims, technical defects, SLA compliance, product recalls, and safety-related issues.

This authorization shall remain valid for the entire bid validity period and, upon award of contract, throughout the implementation period of the Project (entire contract period).

For and on behalf of the OEM,

Authorized Signatory: _____

Name: _____

Designation: _____

Company: _____

Address: _____

Telephone: _____

Email: _____

Company Seal

Note: Where the Bidder itself is the OEM of the proposed charger(s), the Bidder shall submit this Annexure on its own letterhead and shall be deemed to have accepted all obligations of the OEM specified herein.

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OFFICE OF THE TRANSPORT COMMISSIONER-CUM-CHAIRMAN
STATE TRANSPORT AUTHORITY, ODISHA

Reply/Clarification/interpretation to the Pre-Bid Queries

Tender Notice No: 17486/TC, Dt. 01.10.2026

Tender Name: Request For Proposal (RFP) for Selection of Charge Point Operators (CPO) for Supply, Installation, Commissioning, Operation and Maintenance (O&M) of Electric Vehicle Public Charging Stations (EVPCS) at Identified locations in Odisha under PM EDRIVE Scheme

The following clarifications, interpretations, and amendments/revised clauses are hereby issued with respect to the queries received from the prospective bidder(s).

S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Queries / Clarification Sought	Remarks
1	12	Bid Data Sheet – Sl. Nos. 10 & 14 (EMD and Tender Fee)	EMD of INR 80,00,000 to be submitted by irrevocable, unconditional bank guarantee or demand draft in favour of Transport Commissioner, Odisha. Tender fee of ₹11,800 (including GST) to be submitted by demand draft.	Kindly clarify whether both the EMD and the tender fee may be remitted through the online payment gateway available on the e-Nivida portal or through NEFT/RTGS.	RFP Clause Prevails
2	13	Bid Data Sheet - Bidding Parameter	Preferred Bidder who achieves the highest score (H1), as	We request that the work be distributed among three or	RFP Clause Prevails

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Queries / Clarification Sought	Remarks
			determined using the Quality and Cost Based Selection (QCBS). The QCBS formula shall give 60% weightage to Technical and 40% to the Financial Proposal.	more bidders, since the project is very large and completing it would be difficult for a single CPO. Given the scale of the project, relying solely on one CPO would also not be advisable.	
3	24	Clause 1.12 – Maximum Charging Fee Payable by End User	The maximum charging fee comprises the prevailing Odisha DISCOM electricity tariff, land-use charges of Re. 1/kWh payable to the Government of Odisha and the service charge quoted by the bidder.	Kindly confirm that the end-user charging fee shall consist only of (i) applicable DISCOM electricity tariff, (ii) Re. 1/kWh land-use charge and (iii) the bidder's quoted service charge, with GST and other applicable statutory taxes, if any, charged separately. Kindly also confirm that no additional royalty or revenue-sharing payment shall be payable to STA Odisha.	It is clarified that the end-user fee chargeable from EV users shall consist of ; (i) applicable DISCOM electricity tariff, (ii) land-use charge @ Re. 1/- per kWh, and (iii) service charge quoted by the selected bidder. (iv) GST and any other applicable statutory taxes shall be charged separately over and above the end-user fee
4	24	Clause 1.11.1 – Disbursement of First Tranche (70%)	The first tranche, equivalent to 70% of eligible financial assistance, is to be released upon submission and verification of proof of DISCOM demand-note payment and the prescribed PMP and MoP compliance documentation.	Kindly clarify whether the first tranche of 70% of eligible financial assistance will be released on a site-wise or batch-wise basis as and when the prescribed documents are submitted and verified for individual or groups of locations, or only after compliance documentation for	Kindly refer the Corrigendum

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Queries / Clarification Sought	Remarks
				all approximately 170 locations has been submitted. We request that site-wise / batch-wise submission, verification and disbursement be permitted without awaiting completion of the entire project	
5	43	4.5.1. Pre-Qualification Criteria 5. Charge Point Operator (CPO)	The Bidder / the lead bidder of the consortium must be a Charge Point Operator (CPO) engaged in Supply, installation, Commissiong, operating, and managing EV Public Charging Stations with any State Govt./Central Govt./ PSU/ULB. The Bidder must have minimum one year experience as a CPO for public EV charging stations with government agency.	Requesting authority to kindly consider the E-bus depot as Public Charging station.	RFP Clause Prevails
6	43	4.5.1. Pre-Qualification Criteria 5. Charge Point Operator (CPO)	Notarized Self-declaration / undertaking duly signed by the Authorized Signatory of the Bidder on its letterhead confirming the bidder is a CPO and have minimum one year experience as a CPO for public EV charging stations with government agency along with the workorder/agreements. (Experience shall be counted from the date of the first	Requesting authority to kindly consider the E-bus depot experience as Public Charging station/CPO	RFP Clause Prevails

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Queries / Clarification Sought	Remarks
			qualifying public-authority work order.)		
7	43	Clause 4.5.1 – Eligibility Criteria: Sl. No. 5, Charge Point Operator (CPO)	The bidder or consortium lead member must have at least one year of experience as a CPO for public EV charging stations with a State Government, Central Government, PSU or ULB, supported by the prescribed documentation.	We respectfully request the Authority to revise the minimum qualifying CPO experience requirement from one (1) year to at least three (3) years of relevant experience in supplying, installing, commissioning, operating and managing public EV charging stations with State/Central Government agencies, PSUs or ULBs. Kindly issue a suitable amendment to the eligibility criterion and corresponding documentary requirement.	RFP Clause Prevails
8	44	4.5.2. Technical Qualification Criteria 2. Operational Public Charging Station	The Bidder (or, in case of a Consortium, the Bidder together with its Consortium Members) shall have minimum 85 operational public EV charging stations under similar Government / PPP model/ Revenue share/ Service charge model with government agency (ies)/PSU/ULB.	Requesting authority to kindly consider the number of chargers instead of 85 public EV Charging stations.	RFP Clause Prevails
9	44	4.5.2. Technical Qualification Criteria 2. Operational Public Charging Station	Documentary Evidence to be submitted: a) Notarized copy of self-declaration as per the prescribed	Although the execution and operational work related to the EV charging station was carried out by Ecofuel EV Charging	RFP Clause Prevails

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Queries / Clarification Sought	Remarks
			format Annexure-E b) Government work orders, commissioning certificates, operational certificates, CMS reports. c) Commissioning certificates / site reports as evidence.	Technologies Pvt. Ltd. (a JBM Group entity and a bidder), the Government Work Order was issued in the name of a separate JBM Group entity,i.e JBM Electric Vehicle Pvt. Ltd (which was the original bidder for the awarded tender). We understand that a government work order (Documentary evidence) in the name of a JBM Group entity, such as JBM Electric Vehicle Pvt. Ltd., will suffice to meet the requirements.	
10	58	5.4.1 Multi State Experience as CPO	The Bidder / the lead bidder of the consortium has experience in operating in multiple states as Charge Point Operator (CPO) engaged in Supply, installation, Commissioning, operating, and managing EV Public Charging Stations with State Govt./Central Govt./PSU/ULB. Cumulative installed capacity Marks: > 01 State <= 04 States: 05 > 04 States <= 08 States: 07 > 08 States: 10	We request that the eligibility criteria be amended to recognize experience gained by CPOs through charging stations developed, installed, owned and operated by them at leased, rented or self-owned locations. Self-owned and self-operated charging stations may kindly be accepted as proof of experience. The same may be verified through the documented CMS data,	RFP Clause Prevails

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Queries / Clarification Sought	Remarks
				electricity bills and a self-declaration from the bidder.	
11	58	5.4.1 Operational Experience Public DC Charging Capacity	The Bidder (or, in case of a Consortium, the Bidder together with its Consortium Members) shall have supplied, installed, commissioned, operated & managed DC chargers at Public EV Charging Stations during the last five (5) Financial Years preceding the Bid Submission Due Date. 3200 kWh DC starting from 30 kWh DC charger during the last five (5) Financial Years preceding the Bid Submission Due Date. Cumulative installed capacity Marks: >= 6,400 kWh <= 9000 kWh: 05 > 9000 kWh <= 12500 kWh: 10 > 12500 kWh: 15	We request that the eligibility criteria be amended to recognize experience gained by CPOs through charging stations developed, installed, owned and operated by them at leased, rented or self-owned locations. Self-owned and self-operated charging stations may kindly be accepted as proof of experience. The same may be verified through the documented CMS data, electricity bills and a self-declaration from the bidder.	RFP Clause Prevails
12	58	5.4.1 Operational Public EV Charging Stations	The Bidder (or, in case of a Consortium, the Bidder together with its Consortium/ JV Members) shall have operational public EV charging stations under similar Government / PPP model/ Revenue share/ Service	We request that the eligibility criteria be amended to recognize experience gained by CPOs through charging stations developed, installed, owned and operated by them at leased, rented or self-owned	RFP Clause Prevails

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Queries / Clarification Sought	Remarks
			charge model with government agency (ies)/PSU/ULB. No. of Operational public EV charging stations Marks: >= 85 <= 130: 05 > 130 <= 170: 07 More than 170: 10	locations. Self-owned and self-operated charging stations may kindly be accepted as proof of experience. The same may be verified through the documented CMS data, electricity bills and a self-declaration from the bidder.	
13	59	Clause 5.5(b) – Financial Bid / Fixed Service Charge	The quoted service charge is required to remain fixed over the ten-year contractual tenure.	Considering the long contract duration, we respectfully request the Authority to permit an annual escalation of 5% in the quoted service-charge component, without affecting any separate pass-through adjustment in DISCOM electricity tariff or applicable statutory taxes.	RFP Clause Prevails
14	17, 23–24	Clauses 1.3.1 and 1.10 – Categorisation of Locations / Financial Assistance for Upstream Electrical Infrastructure	The RFP provides category-wise subsidy support for upstream infrastructure. Clause 1.10 provides that financial assistance is based on the actual demand note issued by the DISCOM and identifies distribution transformers, HT/LT lines, cabling, metering and associated equipment as	Considering that several proposed locations may require HT connections, kindly clarify the mechanism for claiming eligible upstream infrastructure costs, particularly distribution transformers and related equipment or works procured and paid for directly by the CPO after the metering point, which may not be included in the	It is clarified that subsidy admissible for each location, towards upstream infrastructure, shall be strictly as per PM E-DRIVE Guidelines notified by Ministry of Heavy Industries, Government of India and amendments thereof.

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Queries / Clarification Sought	Remarks
			possible upstream infrastructure.	DISCOM demand note. Will such costs be reimbursable against separately submitted invoices, proof of payment, technical approvals and completion certificates? If so, please specify the eligible components, limits, documentation and reimbursement procedure.	
15	53	Clause 4.16 – Earnest Money Deposit (EMD / Bid Security)	Clause 4.16(1) requires an EMD of ₹80,00,000 (Rupees Eighty Lakh only), in the prescribed form. Clause 4.16(6) states that a bid without the prescribed Bid Security may be rejected unless the bidder is specifically exempted under applicable Government procurement rules.	Kindly clarify whether an eligible Startup recognised by DPIIT and/or a Micro or Small Enterprise holding a valid Udyam Registration Certificate is entitled to exemption from the EMD requirement under this tender. If eligible, we request that such exemption be allowed upon submission of the applicable valid certificates and supporting documents. We further request the Authority to issue an appropriate clarification/addendum specifying the eligibility conditions and documentation required to claim the exemption.	RFP Clause Prevails
16	**-**	**Inclusion of OEM Authorization FORM as per**		Knowing the actual equipments which are going to be supplied,	Kindly refer to the corrigendum

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Queries / Clarification Sought	Remarks
		PM EDRIVE guidelines and Service Level Commitment		operated and maintained for such a project which has a timeline of 10-15 years it is critical to a MAF prior knowledge about the complaince, quality and Service Level Commitments is a neccessity and thus we request to include such a clause in the tender.	
17	Page 13	Bid Data Sheet Point 19 & 20	Last Date and time (deadline) for receipt of proposals in response to RFP notice (Online 26/10/2026 by; Offline by 27/10/2026)	Sir, this comprehensive RFP requires any prospective bidder to evaluate all the 170 locations and conduct a detailed market survey from both the capital investment vis a vis return on investment calculation considering the site conditions, available resources for execution and potential customer base and for the same we request your good office to kindly extend the dates by atleast **2 months.**	Kindly refer to the Corrigendum
18	Page 13, 60	**Clause 4.3 & Clause 5.6:** Selection Methodology — Flaws in L1 Bidding vs. Adoption of Open Revenue-Share (H1) Model	*"The Bid having the Lowest Financial Quote shall be termed as the Lowest Evaluated Bid (L1)... Preferred Bidder who achieves the highest score (H1), as determined using Quality and*	**Request to replace the lowest service charge (L1-biased) procurement structure with an open, transparent Revenue-Share / Concession Fee Model awarded on Highest Quote**	RFP Clause prevails

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Queries / Clarification Sought	Remarks
			Cost Based Selection (QCBS 60:40)..."	**(H1 Open Bidding) to the State, similar to Kerala State Electricity Board (KSEB) frameworks; alternatively, fix a regulated, commercially viable Service Charge cap and evaluate bidders on highest revenue share offered to the State.**	
19	Page 17, 19	**Clause 1.7 & Clause 1.13.1 (Cat. A Sites):** Land Use & Accessibility	Category A covers government offices, collectorates, and institutions; chargers must be accessible without restriction.	Request an explicit tripartite undertaking or binding covenant from host government departments guaranteeing unhindered 24/7 vehicular entry and exit for public EV users and CPO maintenance crews, prohibiting gate lockouts after office hours, on weekends, or during holidays.	As already specified in the RFP and in accordance with the PM E-DRIVE Operational Guidelines, all chargers installed at Category-A locations shall be available for use by the general public without restrictions and shall provide free public access for EV charging. The successful bidder/CPO shall be permitted reasonable access for operation and maintenance of the EVPCS. The concerned site-owning authority and the Selected Bidder shall coordinate for operational access requirements from time to time.
20	Page 18, 27	**Clause 1.4(3) & 2.8:** Revenue Reporting and Payment Terms / Land Use Royalty	*"The Selected Bidder shall pay the applicable Land Usage Charges (Rs. 1.00 per kWh)... based on the total energy dispensed (kWh) or such other*	Explicitly confirm that the INR 1.00/kWh Land Use Charge is payable **only on net units dispensed to vehicle batteries** (measured via	RFP Clause Prevails

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Queries / Clarification Sought	Remarks
			methodology prescribed in this RFP."	charger CMS meters), excluding auxiliary transformer losses, no-load losses, and conversion losses.	
21	Page 20, 21	**Clause 1.8.2 & Clause 1.8.6:** Controller Backup & Marine-Grade Coastal Enclosures	General compliance with IEC/BIS standards and minimum outdoor IP54 protection.	Request standardizing specifications to include: (i) mandatory 30-minute auxiliary UPS/battery backup for the EVSE central controller and modem, and (ii) anti-corrosive marine-grade enclosure coatings (C4/C5 corrosion protection) for coastal clusters (Puri, Balasore).	RFP Clause Prevails
22	Page 21, 30	**Clause 1.8.5 & Clause 3.1(12):** Solar Canopies & Energy Storage Support	The CPO is expected to develop solar-ready canopies at feasible sites at its own cost, without dedicated storage support.	Request that captive Solar PV Carports integrated with Battery Energy Storage Systems (BESS) be formally recognized as qualified project assets under state clean-mobility financial assistance and OERC distributed energy frameworks.	RFP Clause Prevails
23	Page 21, 30, 68	**Clause 1.8.5, 3.1(12) & 7.1:** Civil and Structural Safety / Canopies & Carports	*"The Selected Bidder shall develop solar-ready canopies/carports and associated infrastructure in accordance with approved drawings... Poor workmanship... shall attract Rs. 10,000 per deficiency per Location."*	Clarify that solar canopies/carports are strictly subject to site feasibility, height restrictions, and structural clearance from land-owning departments.	RFP Clause Prevails

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Queries / Clarification Sought	Remarks
24	Page 23	**Section 1.10:** Upstream Electrical Infrastructure Support	Upstream assistance is limited to demand notes under PM E-DRIVE benchmarks; non-eligible or excess amounts fall on the CPO.	Request that STA Odisha / Department of Energy, GoO direct the four DISCOMs (TPCODL, TPNODL, TPSODL, TPWODL) to absorb, waive, or cap prohibitive normative HT system augmentation, Line and Substation Development (SLD), and bay extension charges beyond PM E-DRIVE ceilings.	As per the PM E-DRIVE Scheme and the provisions of the RFP, the Selected Bidder/CPO shall be responsible for obtaining the required electricity connection and for bearing all costs associated with the development of EVPCS, including upstream electrical infrastructure, except to the extent eligible for financial assistance under the PM E-DRIVE Scheme. The subsidy admissible under PM E-DRIVE shall be limited to the eligible components prescribed by the Ministry of Heavy Industries (MHI) from time to time. Charges towards electricity connectivity, system augmentation, bay extension, and other associated infrastructure, wherever applicable, shall be determined and levied by the concerned DISCOM in accordance with the prevailing regulations, tariff orders, and applicable procedures.

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S. No.	RFP Page No.	Clause No. and Title	Existing Clause	Queries / Clarification Sought	Remarks
25	Page 23, 26	**Section 1.10 & 2.4:** Upstream Infrastructure & Site Handover	*"Financial assistance towards Upstream Electrical Infrastructure shall be provided under the PM E-Drive Scheme based on the actual demand note issued by the concerned Distribution Licensee... subject to approval by MHI."*	Request STA Odisha to directly settle or advance the DISCOM demand note payment against PM E-DRIVE funds, or cap the CPO's upstream cost exposure to the approved benchmark limits.	RFP Clause Prevails
26	Page 24	1.13. Locations	170 locations	Sir, we believe that such an ambitious project should be delivered within the stipulated timeframe and considering what has happened in various states/PSU's a lot of companies have over-committed and under delivered. Even the top 5 companies who claim to have received work orders for setting up charging stations have underperformed and on the pretext of multiple factors have not carried out even 30-40% of the works allocated to them. We believe that such an ambitious project should be undertaken through a cluster based approach and 3-5 companies should be awarded the work by allocating 30-40 stations with a common CMS	RFP Clause Prevails

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				application to be developed by the most technically competent bidder.	
27	Page 24, 29	**Clause 1.12 & Section 3:** Commercial Risk & Anchor Load Commitments	The CPO carries complete commercial utilization risk across all 170 allotted sites.	Request that the Government of Odisha issue directives designating these 170 EVPCS hubs as authorized/preferred charging points for Odisha State Road Transport Corporation (OSRTC) e-buses, Mo Bus feeder fleets, and departmental electric vehicles.	The scope of the present RFP is limited to selection of Charge Point Operators (CPOs) for establishment, operation and maintenance of EV Public Charging Stations (EVPCS) under the PM E-DRIVE Scheme. Allocation, deployment, routing or charging arrangements of electric vehicles belonging to OSRTC, Mo Bus, Government Departments or other agencies shall be governed by the respective authorities concerned.
28	Page 24, 30	**Clause 1.11 & Clause 3.1(18):** Disbursement of Subsidy / Financial Assistance	*"Release of any subsidy-linked payment to the CPO shall be subject to receipt of funds from MHI... In the event that the subsidy is delayed or not disbursed for any reason whatsoever, STA Odisha shall not be held responsible or liable."*	Request that STA Odisha define milestone-based timelines for disbursement (e.g., within 45 days of document verification) or create an escrow/bridge funding mechanism rather than passing total upstream MHI fund release risk to the concessionaire.	RFP Clause prevails

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29	Page 26	**Clause 2.2(a):** Equity Shareholding Lock-in Provisions	*"The Selected Bidder shall ensure that no transfer... resulting in the aggregate shareholding of the Promoters falling below 51%... during the three (3) years from the Appointed Date. This restriction shall not apply to listed companies."*	Request to explicitly exclude institutional growth equity, venture capital/private equity funding rounds, and primary capital dilution from this restriction, provided lead promoter operational management control remains intact.	The lock-in provisions specified in the RFP have been incorporated to ensure continuity of obligations, accountability, and commitment of the Selected Bidder during project implementation and operation. Any change in shareholding, ownership, control, or management shall be governed by the provisions of the RFP and the Contract Agreement to be executed. Accordingly, the existing provisions shall prevail.
30	Page 26, 27	**Clause 2.4 & 2.5:** Handover of Sites & De-scoping of Locations	*"STA, Odisha shall hand over the identified project sites within the timeline specified in the Letter of Award... If any identified project site cannot be handed over within one (1) year... such location may be substituted or de-scoped..."*	Request a joint survey clause within 15 days of LoA; if a site has physical encumbrances, waterlogging, or lacks clear right-of-way (RoW), the 180-day clock must pause, and STA should provide an alternative site within 30 days.	The provisions of Clauses 2.5 (Handover of Sites) and 2.6 (Non-Availability or De-scoping of Locations) of the RFP shall prevail. Where any Location is found to be unavailable, unsuitable, inaccessible, encumbered, or otherwise not feasible for implementation, STA Odisha may, at its sole discretion, de-scope such Location and/or provide an alternative Location in accordance with the provisions of the RFP. In such

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					cases, the timeline for achieving COD shall be reckoned from the date of handover of the alternative Location.
31	Page 27	**Clause 2.8(a) & 2.8(d):** Land Use Charges / Royalty from EV Charging Stations	*"The successful Bidder shall be liable to pay land use charges at the rate of INR 1.00 (Rupee One only) per kWh (fixed), plus applicable taxes, to Govt. of Odisha."*	Request to revise the land-use charge to a percentage share of the quoted Service Charge (e.g., 5%–10% of Service Charge) or provide a moratorium during the initial 24–36 months ramp-up phase.	RFP Clause Prevails
32	Page 29, 32	**Clause 3.1(8) & Clause 3.3(10):** Commercial Operation Date (COD) & Completion Period	*"The Selected Bidder shall ensure energization of all EV chargers and complete their onboarding on the MHI portal within 180 days from the date of handover."*	Request confirmation that the 180-day timeline applies site-by-site from the date of physical site handover and power availability feasibility from the DISCOM, rather than on an aggregate basis across all 170 locations simultaneously.	Kindly refer to the corrigendum
33	Page 30	**Clause 3.1(10) & 3.1(11):** Grid Energization & Open Access Facilitation	*"The Bidder shall, at its own cost, obtain the necessary electricity connections from the concerned DISCOM under the applicable HT/LT category..."*	Request that STA Odisha establish a single-window facilitation team to expedite DISCOM demand notes, priority metering, and green energy open access clearances without wheeling cross-subsidy surcharges.	STA Odisha may facilitate coordination with the concerned DISCOMs and other stakeholder agencies, wherever considered necessary, for implementation of the project. However, issuance of demand notes, release of electricity connections, metering, open access approvals, applicable charges, surcharges, and other regulatory approvals shall be

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					governed by the applicable regulations, tariff orders, procedures, and requirements of the concerned DISCOM, OERC, and competent authorities. The Selected Bidder shall remain responsible for obtaining the required electricity connections and approvals as stipulated in the RFP.
34	Page 30	**Clause 3.1(11):** Green Energy Open Access (GEOA) Procurement	The CPO may procure electricity via Open Access in accordance with OERC guidelines at its own cost.	Request STA Odisha / State Government facilitation to ensure that Green Energy Open Access applications for EV charging hubs (≥100 kW load) are processed by GRIDCO / SLDC / DISCOMs within the mandatory 15-day timeline under OERC Green Energy Open Access Regulations, 2023, with waivers/concessions on Cross-Subsidy Surcharges (CSS) and Additional Surcharges.	RFP clause prevails
35	Page 30, 62	**Clause 3.1(10) & Clause 5.12(1):** Metering & Sub-Metering at Existing HT Premises	The CPO is required to independently obtain new HT/LT connections from the DISCOM at its own cost for each location.	Request that STA Odisha coordinate with OERC and DISCOMs to establish an administrative sub-metering framework enabling CPOs to	The metering arrangement, including any sub-metering mechanism, shall be subject to the applicable tariffs as per the prevailing OERC Regulations.

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				draw power from existing sanctioned HT transformers at host government complexes (Universities, Medical Colleges, Airport, High Court), billed separately under the notified OERC EV tariff schedule.	Any metering or sub-metering arrangement shall be subject to applicable regulations and requirements of the concerned DISCOM and competent authorities. The Selected Bidder shall be responsible for obtaining the necessary electricity connections, metering arrangements, and approvals in accordance with the provisions of the RFP.
36	Page 30, 69	**Clause 3.1(10) & 7.2:** Electricity Connection & Exclusions from SLA Penalties	*"Delay in issuance of electricity connection, energization, transformer installation, augmentation works, or grid availability attributable to the concerned DISCOM (Certified by the DISCOM)"*	Request that the 180-day COD timeline be officially tagged to the date the DISCOM releases the power connection, or that DISCOM energization delays are automatically deemed deemed-extension events without individual escalation.	RFP Clause prevails
37	Page 31, 33	**Clause 3.1(20) & Clause 3.3(11):** Site Utilization & Non-Charging Revenues	*"The Bidder shall ensure that the allotted Locations are used strictly only for the operation of EVPCS. Any other use is prohibited... However, Bidder shall be permitted to undertake branding... only after approval from STA, Odisha."*	Request permission to incorporate secondary commercial amenities, including digital out-of-home (DOOH) advertising screens on charger canopies and compact automated retail/vending kiosks (coffee/beverages).	RFP Clause prevails

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38	Page 32, 69	**Clause 3.3(7) & Section 7.1 (Sl. No. 7):** Monthly EVPCS Uptime SLA	*"The Selected Bidder shall ensure a minimum monthly uptime of 90% for each EV Public Charging Station, excluding downtime attributable to force majeure or prolonged power supply interruptions certified by the concerned DISCOM."*	Request to determine uptime based on city-wide/portfolio monthly averages and allow automated CMS/Smart Meter logs as conclusive proof of DISCOM grid failure rather than requiring individual stamped certificates from DISCOM engineers.	RFP Clause prevails
39	Page 32, 69	**Clause 3.3(6) & Section 7.1 (Sl. No. 7 & 8):** Uptime Verification & Grid Failure Exclusions	Imposes penalties of Rs. 2,000 for every 1% shortfall below 90% monthly uptime, requiring manual certificates from DISCOMs to exclude grid failures.	Request that uptime tracking be based strictly on automated API data feeds from the CPO's CMS into the STA Odisha dashboard, and that grid outages be automatically reconciled and excluded using smart meter / incoming AMI logs without requiring physical DISCOM certificates.	As prescribed in the RFP, the Selected Bidder shall submit monthly operational data, including energy usage and uptime, through the prescribed CMS and integrated dashboard mechanism. Further, as per Clause 3.5(2) of the RFP, the Concessionaire's application software shall be capable of generating the monthly uptime percentage of each charging gun and/or charger. The methodology for determination and validation of uptime shall be as prescribed in the RFP.
40	Page 33	**Clause 3.3(13):** Operation and Maintenance Subcontracting	*"Subcontracting is not permitted for Operation and Maintenance of the EVPCS/BSS locations."*	Request clarification that specialized maintenance arrangements (e.g., OEM warranty AMCs for power modules, authorized electrical contractor emergency	RFP Clause prevails

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				response teams) are permitted, while prime contractual accountability remains with the lead CPO.	
41	Page 34	4. SECTION 4: INSTRUCTIONS TO BIDDERS 4.1. General Terms of Bidding (10) Where the Bidder is a Consortium:	At least one member of the Consortium shall be a Charge Point Operator (CPO) having experience in the Supply, Installation, Commissioning, operation and maintenance of Public Electric Vehicle Charging Stations and meeting the technical eligibility criteria specified in this RFP.	Having prior one year of experience shall be a restrictive qualification criterion for any eligible entrant who has all the capabilities to deliver the project however its shall be left out because of such restrictive qualification criteria	RFP Clause Prevails
42	Page 39	4.3. Bid Parameter	a) The Project shall be awarded to the Preferred Bidder who achieves the highest score, as determined using the Quality and Cost Based Selection (QCBS) formula outlined in Clause 5.6.	If our above suggestions are accepted there could be more than one PREFERRED BIDDERS	RFP Clause Prevails
43	Page 40	4.5. Eligibility of Bidder	**b) Charge Point Operator (CPO):** Where the Bidder is a Consortium, at least one Consortium Member shall be a Charge Point Operator (CPO) meeting the technical eligibility requirements prescribed in this RFP. The Joint Bidding Agreement shall clearly identify the CPO Member and define its	Defining the lead bidder as a prospective CPO prior to the bidding process is acceptable however prior experience is not desirable.	RFP Clause Prevails

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			responsibilities for installation, operation, maintenance, CPMS, customer support, uptime compliance and statutory reporting throughout the Contract Period.		
44	Page 44 & 45	4.5.2 Technical Qualification Criteria CMS & Consumer Mobile App and PM EDRIVE Compliance	The bidder must have an operational /Functional CMS and consumer mobile application, and it shall be capable of National Unified Hub / PM E-DRIVE integration. (Third party Application shall not be considered)	Any IT related application which involves customer data and an integration with a government platform should be allowed to participate.	RFP Clause Prevails
45	Page 44, 45	**Clause 4.5.2 (Sl. No. 3):** Charging Management System (CMS) & App Proprietary Status	*"The bidder must have an operational/Functional CMS and consumer mobile application... (Third party Application shall not be considered)"*	Request confirmation that proprietary enterprise CMS platforms owned, customized, or operated under exclusive perpetual operational control by the CPO fully comply with this requirement.	It is clarified that an operational and functional proprietary CMS and consumer mobile application owned, developed, customized, or operated under the exclusive control of the Bidder/CPO shall be considered compliant with the RFP, provided the same is capable of integration with the National Unified Hub / PM E-DRIVE platform and meets all requirements specified in the RFP. Third-party applications or CMS platforms which are not under

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					the Bidder's ownership or exclusive operational control shall not be considered.
46	Page 60	**Clause 5.6(3) & 5.6(4):** Financial Proposal Evaluation Scoring	Clause 5.6(3) specifies a financial score of 30 marks (*"Financial Score of 30 marks"*), whereas Clause 5.6(4) specifies a 40% formula (*"Financial Quote of lowest / Financial Quote of bidder x 100 x 40%"*).	Clarification requested to reconcile the scoring matrix and confirm that the Financial Score carries **40 marks** in alignment with the QCBS 60:40 framework outlined in the Bid Data Sheet.	Kindly refer to the corrigendum
47	Page 63	**Clause 5.13.2(b):** Performance Bank Guarantee (PBG) Tenure	*"The Performance Security amounting to INR 2,00,00,000... shall remain valid up to six (6) months beyond the expiry of the Contract Period [10 years].."*	Request permission to provide the PBG with an initial validity of **3 years**, renewed periodically thereafter, or reduce the PBG value post successful commissioning (COD) of all project sites.	RFP Clause Prevails
48	45	Operational Experience in Public DC Charging Capacity	The Bidder (or, in case of a Consortium, the Bidder together with its Consortium Members) shall have supplied, installed, commissioned, operated & managed DC chargers at Public EV Charging Stations during the last five (5) Financial Years preceding the Bid Submission Due Date. 3200 kWh DC starting from 30 kWh DC charger during the last five (5) Financial Years preceding the Bid Submission	We request that the eligibility criteria be amended to recognize experience gained by CPOs through charging stations developed, installed, owned and operated by them at leased, rented or self-owned locations. Self-owned and self-operated charging stations may kindly be accepted as proof of experience. The same may be verified through the documented CMS data,	RFP Clause Prevails

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			Due Date. Installed capacity of DC Chargers Marks: >= 3200 kWh <= 6400 kWh: 05 >6400 kWh <= 9600 kWh: 10 > 9600 kWh: 15	electricity bills and a self-declaration from the bidder.	

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