OFFICE OF THE TRANSPORT COMMISSIONER-CUM-CHAIRMAN STATE TRANSPORT AUTHORITY, ODISHA, CUTTACK

CORRIGENDUM

Letter No: LXVII-271/2021/R.S/T.C 2606

Date...23. 2....2022

Corrigendum for Engagement of Technical Support Agency to provide experts and resources to Road Safety Cell of STA has been published. Further, the date for submission of sealed tender has been extended till 21.03.2022 before 3.00 PM. For details, please go through our website www.odishatransport.gov.in.

By Orders of Transport Commissioner Odisha

Addl. Commissioner Transport (Admin) STA, Odisha Cuttack

RFP No: LXVII-271/2021/RS/TC/1917 Date 10.02.2022

RFP for Technical Support Agency to provide experts and resources to Road Safety Cell of State Transport Authority, Odisha

Corrigendum No.1(23.2.2022)

Sr.	RFP Conditions	Clarification/Modification	Remarks
No. 1.	Page 11 Section No. 2 Sr. No. 8 "TECHNICAL EVALUATION (2ndStage): Evaluation of the Technical and financial proposals will be based on Quality and Cost Based Selection mode with weightage of 80% and 20% for technical and financial proposals, respectively." AND Page No. 15 "Clause 10: Evaluation Process: Proposals shall be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the Technical Proposal (0.7); P = the weight given to the Financial Proposal (0.3); T + P = 1) as following: S = St x T + Sf x P"	While under the Evaluation of Proposal section, a weightage of 80:20 is assigned to Technical and Financial Proposal. However, the same varies in the technical proposal section wherein the weightages have been mentioned as 70:30. Request for clarification on the same please.	Revised condition is as follows: Clause 8: "TECHNICAL EVALUATION (2ndStage): Evaluation of the Technical and financial proposals will be based on Quality and Cost Based Selection mode with weightage of 70% and 30% for technical and financial proposals, respectively."
2.	Page 8 Section No. 2 Sr. No. 2 1. Pre-Qualification Criteria: "Turnover: The Average Turnover/Revenue (from Consultancy services) of the Applicant from last three financial years ending 31 March 2021; shall be minimum Rs. 15.00 Crores or above"	From our previous experience of providing bid process management support to various state government agencies, we understand that a lower value of minimum turnover could potentially attract participation from Bidders who may not have technical acumen to work on the project. Hence, we request you to kindly consider increasing the Average Turnover to INR 100 crores.	RFP Condition Prevails.
3.	Page 25 Section No. 3 Sr. No. 7	It is envisaged that the project demands full time deployment of all the experts at STA's location for the entire contract	RFP Condition Prevails.

Sr.	RFP Conditions	Clarification/Modification	Remarks
Sr. No.	M. Condidana	Sought	
	"3. Expert/Resources Deployment The core team would be deployed onsite Full time (unless there are any circumstances that reasonably restricts travel or physical presence of our personnel at your office / location) and as per the minimum monthly deployment as mentioned below. Over and above that, State Transport Authority Odisha."	duration. However, from our previous experiences of executing similar assignments, we understand that the requirement of sectoral experts proposed in the project remain transient in nature. Hence, we request you to consider full time deployment of only key personnel that will be involved in the project, while the sectoral experts would be required to visit the STA's office as per the need of the assignment.	
4.	Page 24 4. Payment, Timelines of deliverables "Sr. No. 2 Operational Plan for Direct Benefit Transfer of citizen Centric disbursements"	The scope of work mentioned in the earlier sections does not entail any task pertaining to preparation of Operational Plan for Direct Benefit Transfer of citizen Centric disbursements. Request for clarification on the same please.	RFP Condition Prevails.
5.	Page 8 Section No. 2 Sr. No. 2 1. Pre-Qualification "Turnover: The Average Turnover/Revenue (from Consultancy services) of the Applicant from last three financial years ending 31 March 2021; shall be minimum Rs. 15.00 Crores or above"	We request you to increase the Turnover requirement from INR 15 crore to INR 100 crore. This will ensure competent and quality consultants who have proven track in consultancy. Also, the turnover should only consist of consultancy fee.	
6.	Page 8 Section No. 2 Sr. No. 4 1 Pre-Qualification Criteria: "Consultancy Experience: The Bidder must have experience of at least two Consultancy projects related to Program Management Unit with any Central/State /PSUs/ULBs in India with each	for assignments be increased from last 3 years to last 7 years.	

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Sr. No.	RFP Conditions	Clarification/Modification Sought	Remarks
	order value more than Rs. 2 Cr. in last 3 years from the date of submission"		
7.	Page 8 Section No. 2 Sr. No. 5 1 Prequalification Criteria "Transport Sector: The Bidder must have experience of at least 2 (Two) Consultancy projects including Road Safety/ Industrial Safety/ Transport Sector IEC /Planning & Program Management in Public Transport sector and operated by ULB/ State Govt/ Central Govt Agencies in India in last 3 years with each order value more than Rs. 2 Cr."	We request the client for inclusion of IFI projects mainly Authority Engineer (AE), Construction Supervision Consultant (CSC), Independent Engineer (IE) projects related to Road safety in India and/or globally in addition to said project which are given in S.no.2. The Projects of Authority Engineer and Supervision consultancy from IFI's like World Bank and ADB has an element of Road Safety in it and that must be considered as qualifying projects under this criteria. We also request you to allow international experience under this criteria. Also, the duration for coverage of assignments be increased from 3 years to 7 years	Revised condition is as follows: "Transport Sector: The Bidder must have experience of at least 2 (Two) Consultancy projects including Road Safety/ Industrial Safety/ Transport Sector IEC /Planning & Program Management in Public Transport sector with ULB/ State Govt/ Central Govt Agencies /multilateral agencies in India in last 3 years with each order value more than Rs. 2 Cr."
8.	Page 8 Section No. 2 Sr. No. 8 1 Prequalification Criteria "Certifications: The applicant must have ISO 9001:2015 and ISO 27001. All the certificates should be valid at the time of release of bid."	We wish to inform you that ISO 27001 is related to IT Security is not common in consulting firms. We have 9001;2015 certificate with us and therefore we request you to remove the requirement for ISO 27001 certification.	Revised condition is as follows: "Certifications: The applicant must have ISO 9001:2015 or ISO 27001. All the certificates should be valid at the time of release of bid."
9.	Page 12 Section No. 2 Sr. No. 2.1 9. Table1: Technical Evaluation Criteria "The Bidder must have experience of Consultancy project (Road Safety/ Industrial Safety/ Transport Sector IEC /Planning & Program Management) in Public Transport	We request you to please include Industrial Advisory assignments. Also, the requirement for assignments in Odisha may kindly be relaxed.	Revised condition is as follows: "The Bidder must have experience of Consultancy project (Road Safety/ Industrial Safety/ Transport Sector IEC /Planning & Program Management) in Public Transport sector with ULB/ State Govt/ Central Govt Agencies /multilateral agencies in India in last 3 years (Max. 10 marks)

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Sr.	RFP Conditions	Clarification/Modification	Remarks
No.	sector and operated by ULB/ State Govt/ Central Govt Agencies in India in last 3 years (Max. 10 marks) One Project- 2 mark Two Projects- 4 marks Three Projects- 6 marks Additional 2 Marks for each ongoing transport project with Govt. of Odisha up-to-a maximum of 4 marks/ 2 Projects Note: Supporting documents like LOA/PO/WO/Agreement Copy for such projects should be submitted along with project citations. Credentials of Parent Entity or Member firms shall be considered."	Sought	 One Project- 2 mark Two Projects- 4 marks Three Projects- 6 marks Additional 2 Marks for each ongoing transport project with Govt. of Odisha up-to-a maximum of 4 marks/ 2 Projects Note: Supporting documents like LOA/PO/WO/Agreement Copy for such projects should be submitted along with project citations. Credentials of Parent Entity or Member firms shall be considered."
10.	Page 12 Section No. 2 Sr. No. 2.3 9. Table1: Technical Evaluation Criteria "The Bidder must have Consulting/Technical Support/ Design, Program Management, and Implementation/Advisory experience in a Single largescale project in India with Central or State or ULB or Multilateral Funding agencies. (Max. 10 marks) Single order value of INR 3 Cr 3marks Additional 1 mark for each additional value of INR 2 Cr. up-to a maximum of 4 marks/ 8 Cr project value. Additional 3 marks if the project is in Odisha Multilateral funding Agencies (such as World Bank, ADB, IMF, United Nations, DFID, USAID, DFAT etc.) funded projects will also be considered	We request you to relax the requirement for specific projects in Odisha	RFP Condition Prevails.

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Sr. No.	RFP Conditions	Clarification/Modification Sought	Remarks
	Note: Supporting documents like LOA/ PO/ WO/ Agreement Copy/Completion certificate for such projects should be submitted along with project citations. Credentials of Parent Entity or Member firms shall be considered."		
11.	Page 25 Section No. 3 Sr. No. 7 Experts Pool Logistics and Infrastructure Expert Road Safety and Engineering Expert Route Rationalization and Optimization Expert Transport Policy Experts Capacity Building and Institutional Strengthening Experts Technology Expert	We request you to please 1. Clarify the exact qualification and experience requirement for the Expert pool so that there remains uniformity and that the evaluation can be done with same rationale. 2. Please indicate the exact man months against the various positions in Expert pool	Kindly refer ToR.
12.	Page 22 Section No. 3 SECTION: 3 TERMS OF REFERENCE (ToR)	We request to client to give district/Road network of Cuttack for this study	Kindly refer ToR.
13.	Page 22 Section No. 3 2. Broad Scope of Work "Strategic Advisory on Road Safety and knowledge Management"	We would like to bring to your kind notice that for data collection pertaining to road safety hazards of existing road infrastructure using a standard data form. Is these data either given by client or we have to collect accident data? and also we have to conduct various traffic survey. Identify typical hazardous locations and specific accident sites (if data is available) on all road assessed. Identify the potential type of accidents that can happen at these locations and the type of road user at risk. Assess the severity of	Kindly refer ToR.

Sr.	RFP Conditions	Clarification/Modification Sought	Remarks
No.		accident at these typical locations for different and road user type	
14.	Page 23, 24 Section No. 3 2. Broad Scope of Work Capacity Building, Skill Development and CSR participation on Odisha's Road Safety Campaign Stakeholder Coordination with other departments of Government of Odisha and other agencies/departments related to Safety Procurement and Advisory Support Infrastructure Improvement Advisory and Program Management for Road Safety Cell, STA Odisha (Technology and Beyond) Facilitate Implementation of Road Safety Programs by State and Central Government Programs	10. Page No. 23,24 of Section 3. Terms of Reference (ToR) Capacity Building, Skill Development and CSR participation on Odisha Road Safety Campaign Stakeholder Coordination with other departments of Government of Odisha and other agencies/departments related to Safety Procurement and Advisory Support Infrastructure Improvement Advisory and program Management for Road Safety Cell, STA Odisha (Technology and beyond) Facilitate Implementation of Road Safety Programs by State and Central Government Programs Identify the hazards, users types and countermeasures to focus on different categories for entire state road network Identify key issues from the assessment to incorporate into the road safety action plan Prepare the road safety assessment report for each road identified by client or on accident data records/blackspot Also we have to discuss that Road Safety has different aspects requiring Co- ordination, Cooperation and Collaboration (3Cs) among different departments and agencies as given below: o Odisha Public Works departments/other Highway authority which are responsible for road construction and maintenance Motor vehicles Department/Licensing	

Sr. No.	RFP Conditions	Clarification/Modification Sought	Remarks
15.	Page 29 Section No. 3 11. Service Level and Penalty "Deployment of all personnel for project after signing the contract or any subsequent requirement from the STA during the contract period	Authority which are responsible for issuing of driving licences and certificate of vehicle fitness o Police department which is responsible for regulating traffic, enforcing laws and educating people and prosecution in case of accidents to Town planning department/Development Authority which are responsible for land use planning and Health Department which is responsible for treatment of accident cases and management of trauma centers In order to implement the programmes relating to road safety and to continuously monitor and study road safety situation, the State Government Department needs to comprehensive organize and monitor road safety issues like (i) educating of the people (ii) enforcement of rules, regulations and traffic discipline including control on overloading (iii) policy of issue of driving license (iv) recruitment and training procedures of drivers and conductors of public vehicles and their working hours/conditions (v) roadworthiness of vehicles and (vi) mitigation measures We request you to amend the same at 5% of the monthly remuneration quoted against the replacement personnel.	RFP Condition Prevails.

Sr.	RFP Conditions	Clarification/Modification Sought	Remarks
No.	10% of Monthly Payment Due ONLY in the succeeding month."	Sought	
16.	Page 4 Data Sheet Sr. No. 13 Bid Document Fee (Non-Refundable) (As Demand Draft from any scheduled commercial bank/nationalized bank in the name of State Transport Authority, Odisha. Rs.11,800/- (Rupees Eleven Thousand Eight Hundred only)(including GST) in the form of Online Payment	Request you to kindly share account details of Authority for online payment	Revised condition is as follows: "Bid Document Fee (Non-Refundable) (As Demand Draft from any scheduled commercial bank/nationalized bank in the name of State Transport Authority, Odisha. Rs.11,800/- (Rupees Eleven Thousand Eight Hundred only) (including GST)"
17.	Page 11 Section No. 2 Sr. No. 8 "TECHNICAL EVALUATION (2ndStage): Evaluation of the Technical and financial proposals will be based on Quality and Cost Based Selection mode with weightage of 80% and 20% for technical and financial proposals, respectively."	Request you to kindly clarify weightage of evaluation.	Refer Sr. No.1.
	Page No. 15 "Clause 10: Evaluation Process: Proposals shall be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the Technical Proposal (0.7); P = the weight given to the Financial Proposal (0.3); T + P = 1) as following: S = St x T + Sf x P"		
18.	Page 28 Section No. 3 "5. Contract Period Contract will be for a period of 2 years from the date of deployment of the personnel in	1 -	"5. Contract Period Contract will be for a period of 2 years from the date of deployment of the personnel in

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Sr. No.	RFP Conditions	Clarification/Modification Sought	Remarks
	State Transport Authority, Odisha with an annual escalation of 5% applicable on the Man month quoted as per the bid amount, every year post the initial date of Agreement. The agreement can be renewed for a further period of 2 years on mutually agreed terms and conditions, if necessary. Over and above that, State Transport Authority Odisha reserves the right to increase or decrease the number of resources as well as experts as and when required as per the terms and conditions detailed below."	per the bid amount, every year post the initial date of Agreement. Also total project cost shall be calculated as per 2 nd year escalation.	Odisha. The man month rate quoted in per Commercial Format- Fin-1 shall be applicable for the contract period 2 years from initial date of agreement. The contract period will be renewed for a further period of 2 years on mutually agreed terms and conditions, with an annual escalation of 10% applicable on the Man month quoted as per in per Commercial Format- Fin-1. Over and above that, State Transport Authority Odisha reserves the right to increase or decrease the number of resources as well as experts as and when required as per the terms and conditions detailed below."
19.	Page 29 Section No. 3 11. Service Level and Penalty "Deployment of all personnel for project after signing the contract or any subsequent requirement from the STA during the contract period 10% of Monthly Payment Due ONLY in the succeeding month."	We request you to reduce penalty percentage to 1% of Monthly Payment Due only in the succeeding month.	RFP condition prevails.
20.	Page 8 Section No. 2 Sr. No. 6 1. Pre-Qualification Criteria: "Resources Strength: The Bidder must have an employee strength in consulting at least 20 on payroll of the company as on date of submission of the bid."	We believe that the proposed engagement is critical for success of the vision & mission of the STA, Odisha to curb casualties and ensure safer road transport in the state. The consulting firm, who would be on-boarded for providing technical support in the engagement, as per the RFP document, should have adequate experience in similar fields and executed minimum 2 projects worth Rs.2 Cr. which implies that the resources strength of the	RFP condition prevails.

Sr. No.	RFP Conditions	Clarification/Modification Sought	Remarks
21.	Page 12	consulting firm on its payroll should be sizeable i.e., at least 50 nos. Proposed Clause: The Bidder must have an employee strength in consulting at least 50 on payroll of the company as on date of submission of the bid. INR 15 Cr. – 2 Marks	RFP condition prevalls.
	Section No. 2 Sr. No. 1 Table1: Technical Evaluation Criteria	>INR 15 Cr. And <=INR 30 Cr 3 marks >INR 30 Cr. And <=INR 50 Cr 4 marks >INR 50 Cr. And - 5 marks	
	"Financial Capacity of the Bidder The Average Annual Turnover/Revenue of the Bidder from last three financial years ending 31 March 2021; shall be minimum Rs. 15 Crores INR. 15 Cr 2 Marks > INR 15 Cr. and <= INR 20 Cr 3 Marks > INR 20 Cr. and above - 5 Marks		
	Note: Audited financial statements (Profit and Loss and Balance Sheet) should be submitted as supporting."		
22.	Page 12 Section No. 2	Resources Strength The Bidder shall have an employee strength in consulting at least	RFP condition prevails.
	Table1: Technical Evaluation Criteria New Clause	20 on payroll of the company as on date of submission of the bid 20 nos 2 Marks >20 nos. and <=50 - 3 Marks >50 nos. and above - 5 Marks	
23.	Page 12 Section No. 2	The Bidder must have experience of Consultancy	RFP condition prevails.
	Sr. No. 2.1 Table1: Technical	project (Road Safety/ Industrial Safety/Transport Sector IEC/Planning &	
	Evaluation Criteria 2 Proof of Experience	Program Management) in Public Transport Sector and operated by ULB/State Govt./Central Govt. Agencies	

Sr.	RFP Conditions	Clarification/Modification	Remarks
No.	"The Bidder must have experience of Consultancy project (Road Safety/ Industrial Safety/ Transport Sector IEC /Planning & Program Management) in Public Transport sector and operated by ULB/ State Govt/ Central Govt Agencies in India in last 3 years (Max. 10 marks) • One Project- 2 mark • Two Projects- 4 marks • Three Projects- 6 marks • Additional 2 Marks for each ongoing transport project with Govt. of Odisha up-to-a maximum of 4 marks/ 2 Projects Note: Supporting documents like LOA/PO/WO/Agreement Copy for such projects should be submitted along with project citations. Credentials of Parent Entity or Member firms shall be	in India in last 3 years (Max. 10 Marks) - Each Project shall carry 2 marks (up to 4 projects and more) - 8 marks (max.) - Additional 2 marks for project with Govt. of Odisha	
24.	considered." Page 12	Parameters & Total/Maximum	RFP condition prevails.
	Section No. 2 Table1: Technical Evaluation Criteria Parameters & Total/Maximum Marks 1. Financial Capacity of the Bidder - 5 2. Proof of Experience - 35 3. Suitability for the Scope of Work-Team Composition - 25 4. Approach and Methodology (Tech. Proposal) - 15 5. Approach and Methodology (Presentation) - 20	Marks 1. Financial Capacity of the Bidder - 5 2. Resources Strength - 5 (Please refer to #4 of this sheet) 3. Proof of Experience - 35 4. Suitability for the Scope of Work-Team Composition - 25 5. Approach and Methodology (Tech. Proposal) - 15 6. Approach and Methodology (Presentation) - 15	
25.	Page 11 Section No. 2 Sr. No. 8 "TECHNICAL EVALUATION (2ndStage): Evaluation of the Technical and financial proposals	As per Clause No. 10 (Evaluation Process) at page no. 15, "Proposals shall be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given	Refer Sr. No. 1

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Sr.	RFP Conditions	Clarification/Modification	Remarks
No.		Sought	
	will be based on Quality and Cost Based Selection mode with weightage of 80% and 20% for technical and financial proposals, respectively." AND Page No. 15 "Clause 10: Evaluation Process: Proposals shall be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the Technical Proposal (0.7); P = the weight given to the Financial Proposal (0.3); T + P = 1) as following: S = St x T + Sf x P"	to the Technical Proposal (0.7); P = the weight given to the Financial Proposal (0.3); T + P = 1)" Proposed Clause: TECHNICAL EVALUATION (2nd Stage): Evaluation of the Technical and Financial proposals will be based on Quality and Cost Based Selection mode with weightage of 70% and 30% for technical and financial proposals respectively.	Deviced condition is as follows:
26.	Page 25	We understand that the	Revised condition is as follows:
	Section No. 3 Sr. No. 7 3. Expert/Resources Deployment "The core team would be deployed onsite Full time (unless there are any circumstances that reasonably restricts travel or physical presence of our personnel at your office / location) and as per the minimum monthly deployment as mentioned below. Over and above that, State Transport Authority Odisha. reserves the right to increase or decrease the number of resources as well as experts as and when required as per the terms and conditions detailed below."	deployment of resources is critical and hence required for 100% on-site deployment. Since there is no restriction on deployment of third-party payroll resource persons in the RFP published, the same may be clarified.	The core team would be deployed onsite Full time (unless there are any circumstances that reasonably restricts travel or physical presence of our personnel at your office / location) and as per the minimum monthly deployment as mentioned below. Third-party payroll resources shall not be permitted for deployment purpose. Over and above that, State Transport Authority Odisha. reserves the right to increase or decrease the number of resources as well as experts as and when required as per the terms and conditions detailed below.
27.	Page 27 Section No. 3 Sr. No. 4 4. Payment, Timelines of deliverables Data stories - 4 nos.	Does STA have any specific contextual requirements? Kindly specify data stories on which context should be submitted and at which particular juncture it should be submitted.	

Sr.	RFP Conditions	Clarification/Modification	Remarks
No. 28.	Page 27 Section No. 3 Sr. No. 5 4. Payment, Timelines of deliverables One Award or Recognition at National / Global level showcasing STA's achievements and best practices	It is obvious that Road Safety is not a single party subject and requires synergy among various authorities and stakeholders to put coordinated effort for success of the vision & mission of reducing road accidents & deaths thereby ensuring safer road transportation. Hence, this criteria should not be kept as a payment milestone of the engagement.	RFP condition prevails.
29.	Page 27 Section No. 3 Sr. No. 6 6. Payment, Timelines of deliverables Mobilize at least Two CSR Partnerships or INR 100 lakhs for STA Training and Capacity Building or other eligible	The set clause should be kept as one of the activities of the Engagement Team. Hence, this criteria should not be kept	RFP condition prevails.
30.	activities Page 3 Data Sheet Date of opening of technical proposal # Particulars Details Proposal 6. Due Date- 07.03.2022 Hardcopy Submission Till 3 PM Date of opening of Pre- 08.03.2022 7. Qualification Till 4 PM proposal Date of 08.03.2022 8. opening of Till 4 PM technical proposal		Page 3 Data Sheet Date of opening of technical proposal # Particulars Details Proposal 6. Due Date- 21.03.2022 Hardcopy Submission Till 3 PM Date of opening of Pre- 22.03.2022 7. Qualification Till 4 PM proposal Date of 22.03.2022 8. opening of Till 4 PM technical proposal

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